



Partnership name:

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PARTNERSHIP PLANNING QUESTIONS

1. What is the initial vision of the lead partner/Partnership?

Xcel Energy, Inc. is an integrated electric and natural gas utility with utility operations in 12 Midwestern and Western states. Xcel Energy has a longstanding commitment to demand side management (DSM). Between 1991 and 2002, Xcel Energy has invested over \$421 million in Minnesota DSM programs, resulting in 3,008GWh of electric energy savings, 1,206 MW of electric demand savings and an estimated 3,429 MCF per day of natural gas demand and 3,429,000 MCF of gas energy savings. Xcel Energy is committed to expanding and improving its DSM programs to meet goals set by the Minnesota Public Utilities Commission and to respond to their customer needs.

2. What is the Partnership's initial focus and structure?

Xcel Energy has well-established DSM programs throughout its Minnesota service territory. The projected 17 percent increase in DSM expenditures, with associated increase in savings, will come from expansion and improvements of existing programs, especially the commercial Recommissioning and Energy Design Assistance programs.

Xcel Energy's conservation improvement plan provides a wide variety of programs to ensure that all market segments have educational and direct-impact program opportunities:

Commercial/Industrial Segment:

Direct-Impact Programs	Educational Programs
Compressed Air Efficiency	Energy Analysis
Custom Efficiency	Energy Financing
Energy Design Assistance (new construction)	Lamp Recycling
Energy Management Systems	
HVAC Efficiency	
Lighting Efficiency	
Motor/ADS Efficiency	
Recommissioning	
Refrigeration Efficiency	
Roofing Efficiency	

Residential Segment:

Direct-Impact Programs	Educational Programs
Energy Star Appliances	Consumer Education
High Efficiency Showerheads	Home Energy Audit
Water Heaters	Energy Financing
Premier Home (new construction)	Lamp Recycling
Home Lighting Direct Purchase	

3. Who does the Partnership identify as potential "partners"? What are the proposed responsibilities of these "partners"?

Xcel Energy tracks DSM expenditures and savings for four market sectors: residential consumers, small businesses, commercial & industrial, and low income. The Minnesota Department of Commerce State Energy Office Rebuild Minnesota staff will allocate energy savings for Xcel Energy's four market sectors into Rebuild America's five market sectors as follows:

Xcel Energy market sector	Rebuild America market sectors
Residential consumers	Public and Multi Family Housing
Small businesses	Allocated between commercial buildings, colleges & universities, k-12 schools and state and local government
Commercial buildings	Allocated between colleges & universities, k-12 schools and state and local government
Low income	Public and multi family housing

The "partners" of the Xcel Energy partnership will be its numerous customers that take advantage of Xcel's various DSM programs.

4. What are the Partnership's targeted building sectors?

Customers within Xcel Energy's Minnesota service territory who participate in the company's various DSM programs.

5. What are the Partnership's initial goals for building performance, EE projects and activities? Square footage? Energy reduction?

For the biennial period of 2003-2004, Xcel Energy plans to spend \$87 million on Minnesota DSM programs, with goals of 414 GWh of electric energy savings, 185 MW of electric demand savings and 792,000 MCF of gas energy savings.

6. How will building improvements fit in with local priorities?

Partner participation in DSM programs is voluntary.

7. How will the activities of the Partnerships be supported?

Xcel Energy is required to support DSM programs by Minnesota Statutes 216B.241.

8. What is the Partnership's time frame-schedule?

Partner participation is ongoing. Stated goals are expected to be achieved by the end of calendar year 2004.