

The New York State Energy Research and Development Authority's (NYSERDA) performance contracting programs help K-12 schools, local and state government organizations, and health care facilities in New York upgrade their buildings (Sept-Oct '99 Partner Update). The NYSERDA programs provide the following: pre-screened lists of both energy service companies (ESCOs) and advisors to assist organizations working with ESCOs; pre-arranged financing; and a money-back

guarantee on financial-grade energy audits for organizations. NYSERDA charges the beneficiaries a small percentage of the project cost in order to sustain the program. Over the last three years, this program has supported 70 major energy performance contracting projects with a total project investment of \$320 million that will result in over \$37 million in annual savings.

NYSERDA has a stream of new retrofit

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– Michael Arny

projects in the works including 16 correctional facilities and several hospitals and municipal buildings. Enhancements planned for NYSERDA projects include installing advanced metering for electronic data acquisition. “NYSERDA is really making a big contribution to making it easy for building owners to get projects done,” **Michael Arny** of Rebuild America Financial Services notes.