



U.S. Department of Energy
Energy Efficiency and Renewable Energy

Key Steps in Developing a Successful Energy Project

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Agenda

- Determine Drivers
- Develop Your Management Team
- Investigate Procurement Options
- How To Finance
- Analyze Key Partners
- Perform Investment Grade Audit
- Prepare To Implement



Determine Drivers

- Inefficient Buildings
- Lack of Comfort
- Lack of Capital
- Regulatory Compliance
- Peace of Mind





Develop Your Management Team

- Operations
- Finance
- Purchasing
- Building Occupants
- Others



Investigate Procurement Options

- Bid and Spec
- Design/Build
- Performance Contracting
- Turn-Key
- Any Other?





How To Finance

- Capital Dollars
- Rebate Money
- Municipal Funding
- Donor Funded
- *Could Be A Combination*



Analyze Key Partners

- RBA
- State Energy Office
- Industry Organizations
 - ASHRAE
 - NAESCO
 - ESC
 - Established Partners



Perform Investment Grade Audit

- In House Staff
- Qualified Outside Firm
- Analyze **ALL** Energy Consuming Equipment
- Key Personnel Involvement
- Notification
- Sufficient Time





Prepare to Implement









Student Housing

Playground

















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